



# We are CIPS

The Chartered Institute of Procurement and Supply.

A global membership organisation driving positive change across our profession. We are the voice and standard, defining and amplifying best practice across all our worlds. We help build capability within organisations. Diagnosing, troubleshooting and training.

We'll work with your organisation to strengthen your procurement and supply function, as well as developing skills, talent, and capabilities within your workforce. Whether you're looking to improve your employees' skill set, attract fresh talent, or target your spend in the right area, we're here to support you.



[www.cips.org/employers](http://www.cips.org/employers)

# Develop your people

CIPS can help you understand skill sets and develop your procurement and supply teams, with training and qualifications programmes to suit your needs.



## Skills Assessments

To help you target your training spend in the right areas, we can carry out in-depth assessments of your employees' training needs and talents. The **CIPS Training Needs Analysis** process helps employees to progress their careers, highlights the stars of the future and allows organisations to strategically target and prioritise training to maximise the investment.



## Procurement Skills Training

A wide range of **interactive virtual workshops** facilitated by expert CIPS tutors for procurement and supply professionals at all levels. There are several courses for each step of the procurement cycle, all aligned to the competency levels in the CIPS Global Standard and supported by CIPS knowledge resources. Fill gaps in procurement skills and knowledge with targeted one-off courses which can be off-the-shelf or customised to your business needs.



## Digital Academy

Provides access to **online customised learning programmes** covering all major procurement and supply topics. Delivered through the CIPS Learning Management System, CIPS Digital Academy provides bite-sized learning in a range of formats from how-to guides to podcasts. It enables your organisation to develop consistency in knowledge and skills and helps to reduce supply chain risk throughout your organisation.



## Apprenticeships

We offer the **full package as a training provider** for apprenticeships in procurement and supply. We'll provide a complete package of training, revision, course books, exams fees, eLearning, mentoring and one-to-ones with tutors, all designed to get the best results from the apprentices. We'll use our network of tutors, all experienced procurement professionals, to deliver a blend of face-to-face and online support. Training will be delivered at your site or at an alternative convenient location.



## Qualifications Programme

CIPS Qualifications Programmes for organisations **offer a blend of face-to-face, virtual training and self-study across the globe** reflecting current and emerging best practice in procurement and supply. Programmes feature a balance of technical and general management skills, with an emphasis on driving individual and organisational performance. Programmes can be delivered by our expert tutors, who can bring depth as well as breadth to courses by illustrating the relevance of the content to the environment in which your organisation operates.



## Corporate Award

Develop your teams' skills and see learning directly and immediately applied in your workplace with a practical training programme that offers a route to professional accreditation. **CIPS Corporate Award** is a practical, work-based applied learning programme that offers a professional development opportunity for individuals and delivers proven return on investment for your organisation. It can be run in-company and customised to your organisation for whole teams and there are also open syndicated programmes available for individuals to join.

# Improve your organisation's performance

CIPS can evaluate and accelerate the performance of your procurement and supply chain function, from making sure you get the basics right to identifying areas for further improvement, and providing the proof that procurement is delivering value.



## Procurement and Supply Services

CIPS Procurement and Supply Services is a **bespoke offering, completely tailored to the needs of your organisation**. We offer a flexible toolkit that will enable you to meet today's challenges head on, achieve your organisational goals, and provide ongoing, continuous improvement delivered by a team of highly skilled, fully qualified experts with many years of senior procurement and supply experience. We will find the right subject matter expert to support you through your programme of process improvement and/or organisational development activities.



## Procurement Excellence Programme

An independent, comprehensive, **procurement-specific assessment** that measures the procurement function against CIPS world-class standards. It is a globally recognised award that demonstrates how well your function is performing whilst building a competitive edge and driving world-class service delivery. Acting as a catalyst for transformational change to help organisations achieve sustainable value, providing support when rising to new challenges and driving improvements. This product builds procurement's role to become fundamental to an organisation's strategic operations.



## Ethical Services

A pathway which **demonstrates your organisation's integrity and commitment to ethics**, helping to safeguard your supply chain and your reputation in the process. The CIPS Corporate Ethics Mark is awarded to organisations when all staff responsible for procurement and contracts activities have completed the CIPS Ethical Procurement and Supply eLearning course and passed the test (available free to all CIPS members). Achieving the CIPS Corporate Ethics Mark and a listing on the CIPS Corporate Ethics Register, helps practitioners to demonstrate commitment to acting ethically, reduces financial and reputational risk for your organisation and increases confidence in your business.



## Group Membership

Group membership is **available for organisations with 10 or more members**. Give your people, wherever they are in the world, online access to a wealth of benefits, including all of the resources within CIPS Intelligence Hub, along with access to networks, news updates and more. Members sign up to the code of conduct and appear on the professional register allowing third parties to verify their professional status. There are four different categories of membership: Affiliate, Student and part-qualified, fully qualified (MCIPS / FCIPS / Chartered Professionals).





# About CIPS the Chartered Institute of Procurement and Supply

## We are CIPS

The global membership organisation for procurement and supply, driving positive change across our profession. We provide education and tools for members. And we are the voice and standard, building a network across the globe.

## Quality guaranteed

Our qualifications are recognised by Ofqual in England and regulators in various countries, demonstrating that they meet specific quality standards.

## The Global Standard

CIPS Global Standard in procurement and supply, which is freely available, sets the benchmark for what good looks like in the profession.

## A commercial organisation

CIPS helps governments, development agencies, and businesses around the world to excel in procurement and supply, supporting them to improve and deliver results and raise standards.

## A global community

We are the world's largest professional body dedicated to procurement and supply with a global community of over 200,000 professionals in over 150 countries, and offices in Africa, Asia, Australia, the Middle East, Europe and USA.

## How can CIPS help?

No matter where you are in the world or what sector you operate in, CIPS can help to ensure that your procurement and supply teams:

- Have the skills to spend your organisation's funds wisely and manage suppliers effectively
- Comply with relevant legislation
- Have the tools to build ethical and sustainable supply chains
- Continually evolve and deliver results against increasingly challenging targets
- Add value to the business and get the recognition they deserve

## Want to see how we can develop your procurement and supply team?

Get in touch with us:

[info@cipsa.com.au](mailto:info@cipsa.com.au)

T: +61 9629 6000

[www.cips.org/employers](http://www.cips.org/employers)